# Branding for Professionals – From Practitioner to Thought Leader

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# Transition in the journey of a Professional

Thought leaders think out loud with clarity, not just execute tasks!



**Thought Leader** 

Influence how others think and lead with

# Why Professional Branding Matters?

Branding is the silent reputation that speaks for you before you do!

# Perception Clients choose perception, not just services

#### Remembrance

Thought leaders are **remembered**, not just recommended

Branding is not vanity—it's clarity, credibility, and career leverage!

# What is Personal Branding?



Your professional reputation, intentionally shaped



Built on values, expertise and communication



It is earned, not just created

Jeff Bezos quoted "Your brand is what people say about you when you're not in the room"



## **Personal Branding – Core Components**

Brand recall starts when your "why" is clear — and lived, not just told!

#### **Creating a Compelling Unique Value Proposition (UVP)**

What values define your approach? What's your unique expertise? What kind of change or growth do you represent?

#### **Consistent Client & Employee Experience**

Every interaction is your brand in action

### Professional Advocacy (word of mouth)

Do others speak about you with trust?

#### Social Media & Thought Leadership

Is your voice being heard in the right forums?

Branding is a two-way conversation at every interaction. Consistency matters!

# **Unique Value Proposition**



# Why Emotional Intelligence is Important?



Branding is a work of art backed by emotional insight. People may forget what you said, but they won't forget how you made them feel.

# **Strategic Touchpoints to Build Brand Recall**



#### Public

Communication with the public through social impact projects. Sharing alumni talks.



Industry

Communication with industry through panels. Sharing on LinkedIn and podcasts.





#### Clients

Communication with clients through insights and debriefs.



Communication with teams through townhalls. Sharing growth stories.

Brand recall starts when your "why" is clear — and lived, not just told. Be deliberate. These are not tasks—they're **experiences** you create!

# **Building Thought Leadership**



# **Building a Consistent Brand Identity**







You can create a brand that not only stands out but also makes a *meaningful difference* in the lives of others!

# Thank you!

# Let's start building brands that lead with trust, insight, and impact.

Delighted to have connected. Let's keep the conversation going!

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